



Government
of Canada

Gouvernement
du Canada

Canada



Canada: Your Friend, Partner, Ally

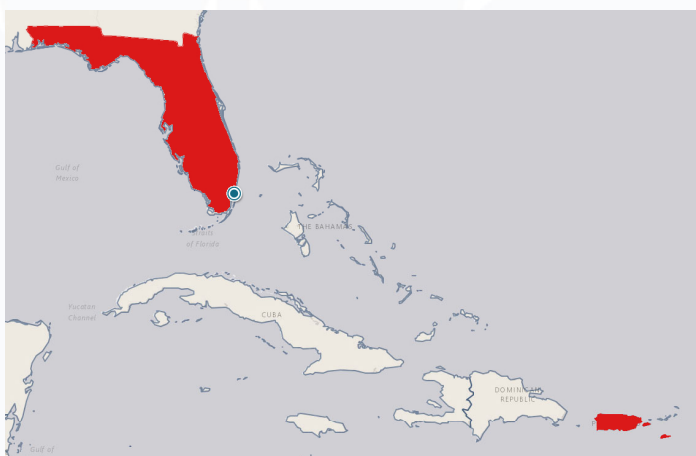
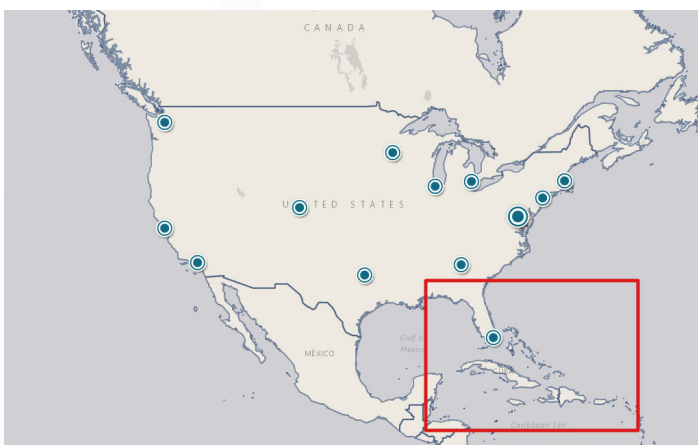
Third Annual Financial Literacy Day

by Susan Harper, Consul General of Canada
Sarasota - April 11, 2019

Launching Opportunities • Créons des opportunités • Creando oportunidades



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CONSULAT GÉNÉRAL

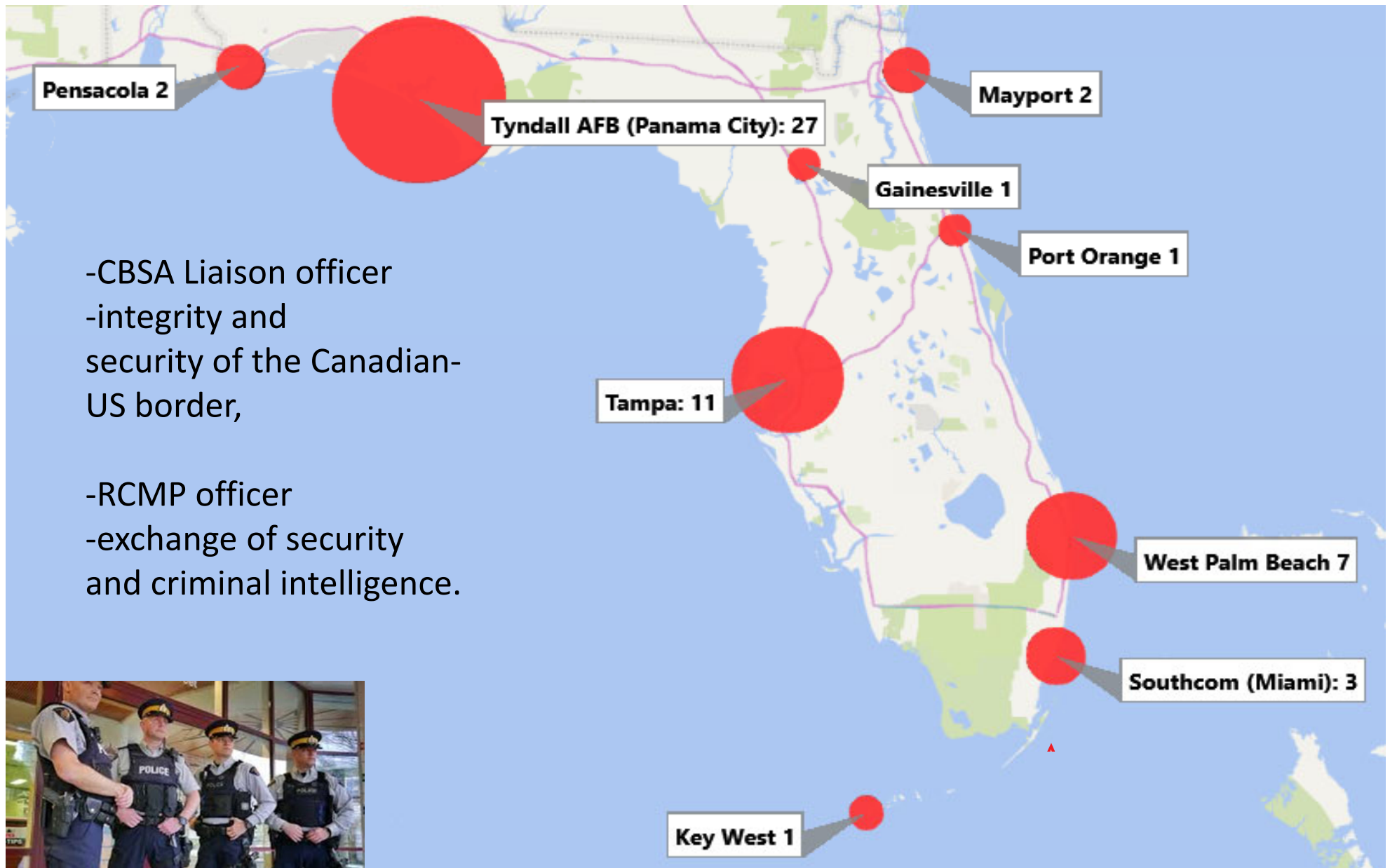


The Consulate General of Canada in Miami

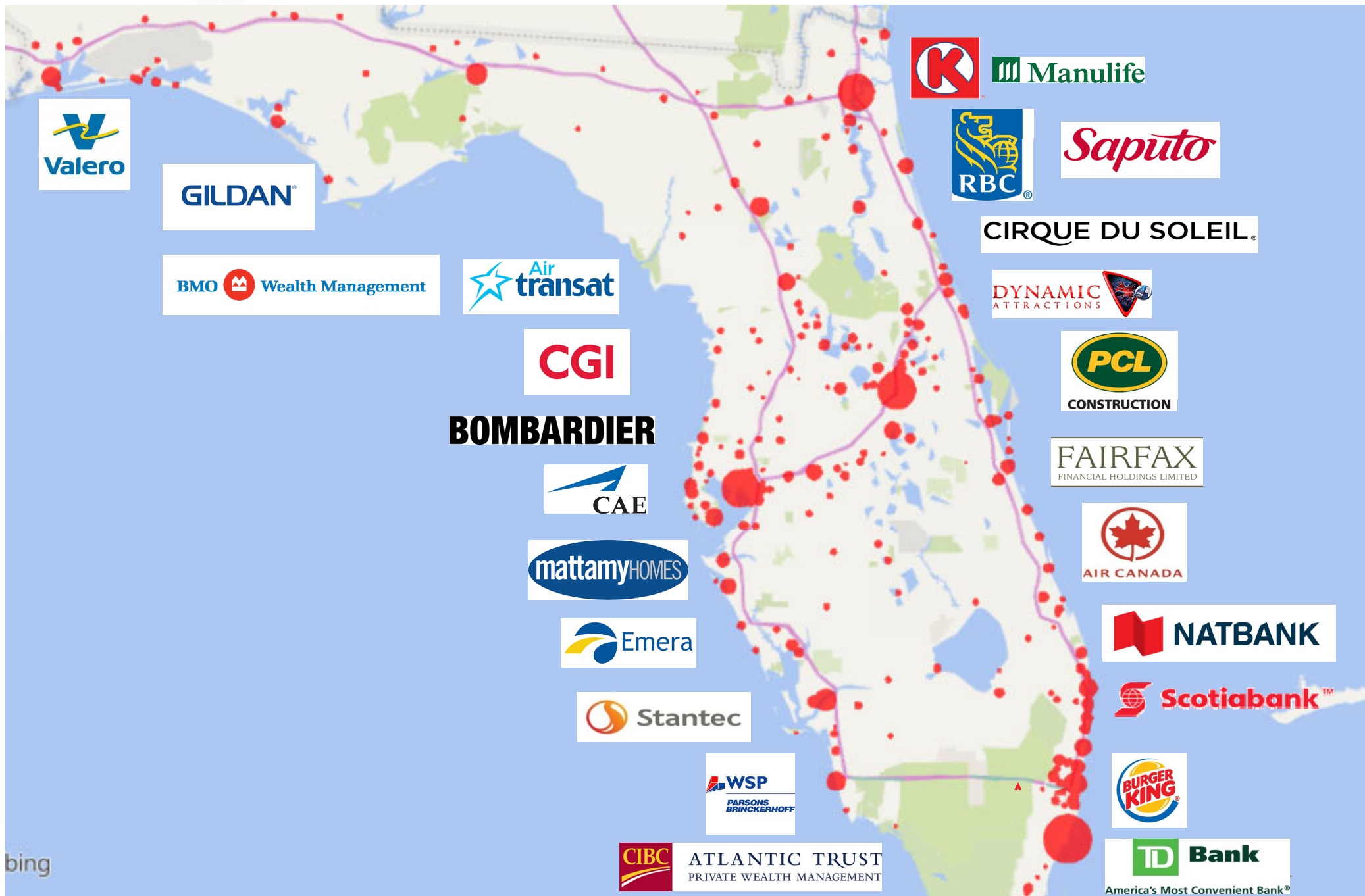
- Part of Canada's US network – 12 Consulates General and Embassy in Washington
- Responsible for Florida, Puerto Rico and USVI
- Sections include:
 - Consular
 - Security cooperation
 - Customs (CBSA) and Law-Enforcement (RCMP)
 - Liaison with National Defence
 - Trade and Investment Promotion
 - Also known as the Canadian Trade Commissioner Service
 - Foreign Policy and Diplomacy Service
 - Including economic advocacy
 - Immigration, Refugees and Citizenship Canada (no visa services)

Security Cooperation

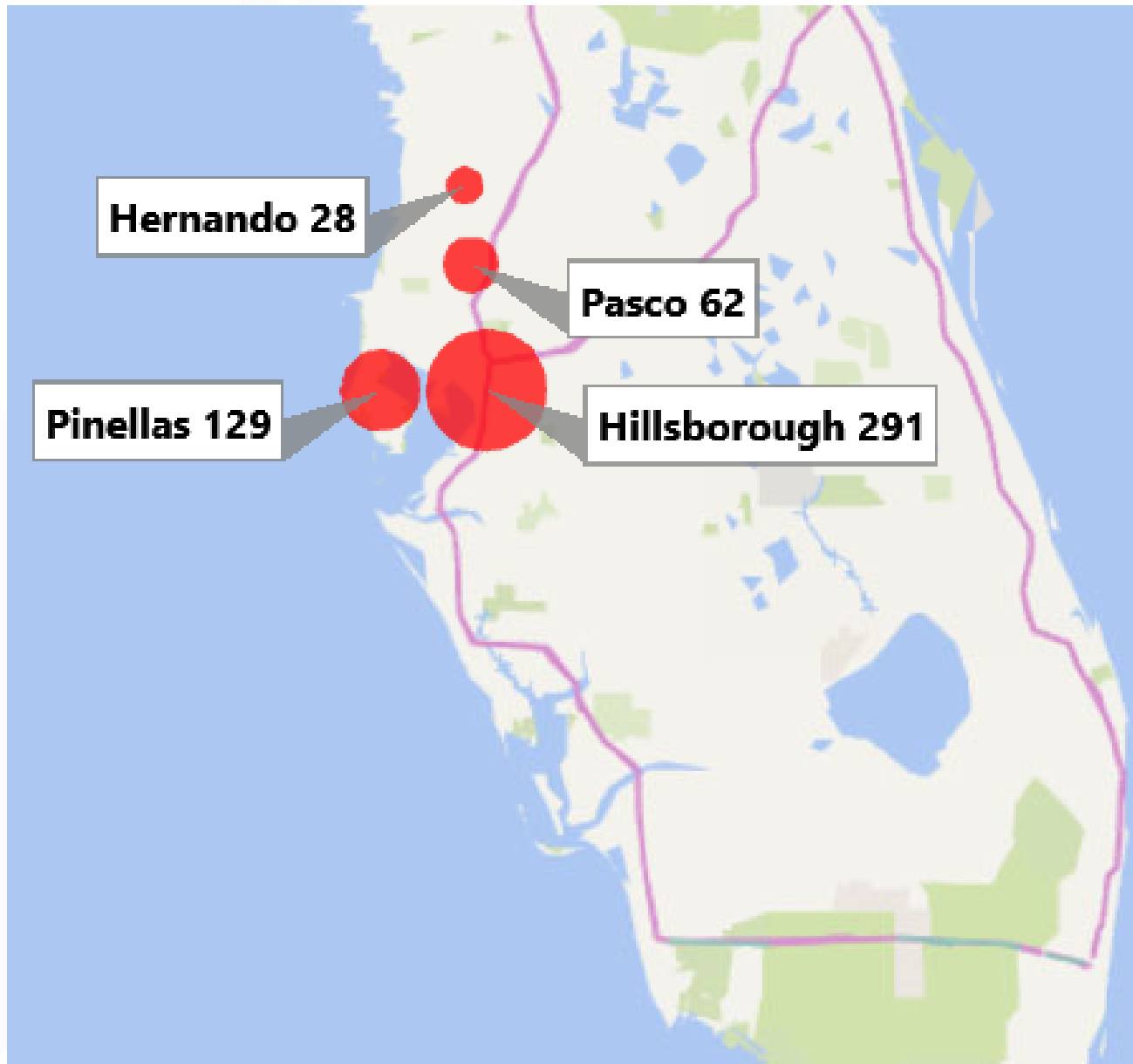
Approx 70 DND personnel are stationed at various bases in the state



Business Investment – 3,457 Locations



Business Investment – 91 Companies, 510 Locations



FAIRFAX
FINANCIAL HOLDINGS LIMITED



BOMBARDIER



Saputo



BAUSCH + LOMB

CGI

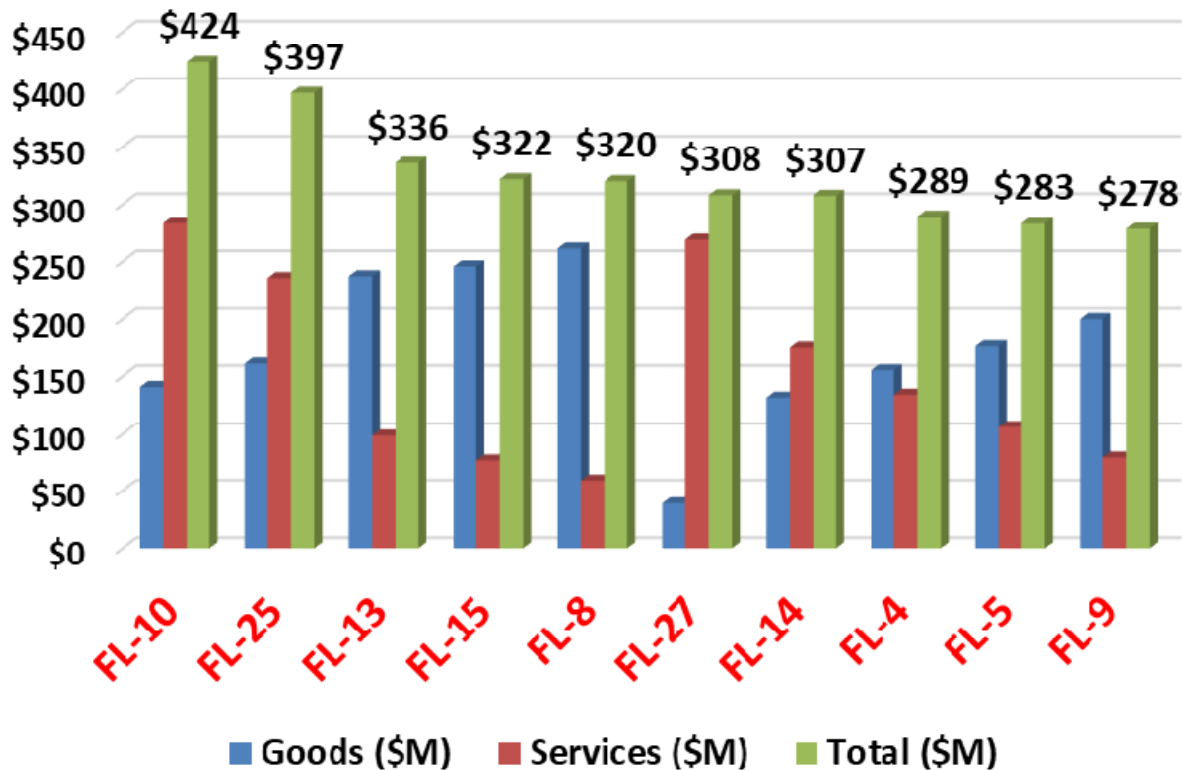
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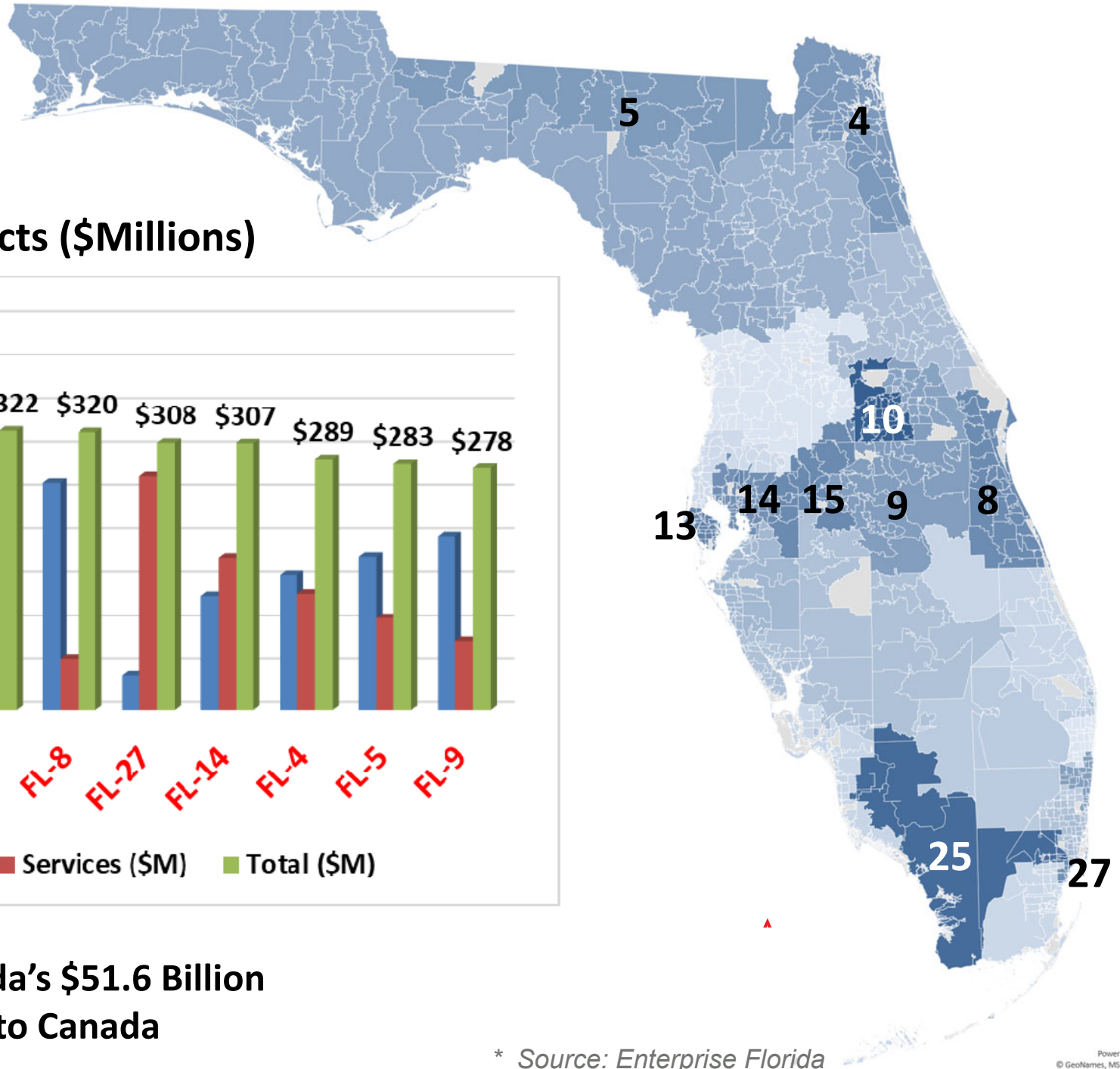
Exports to Canada Total **\$6.5 Billion**

Top 10 Districts (\$Millions)



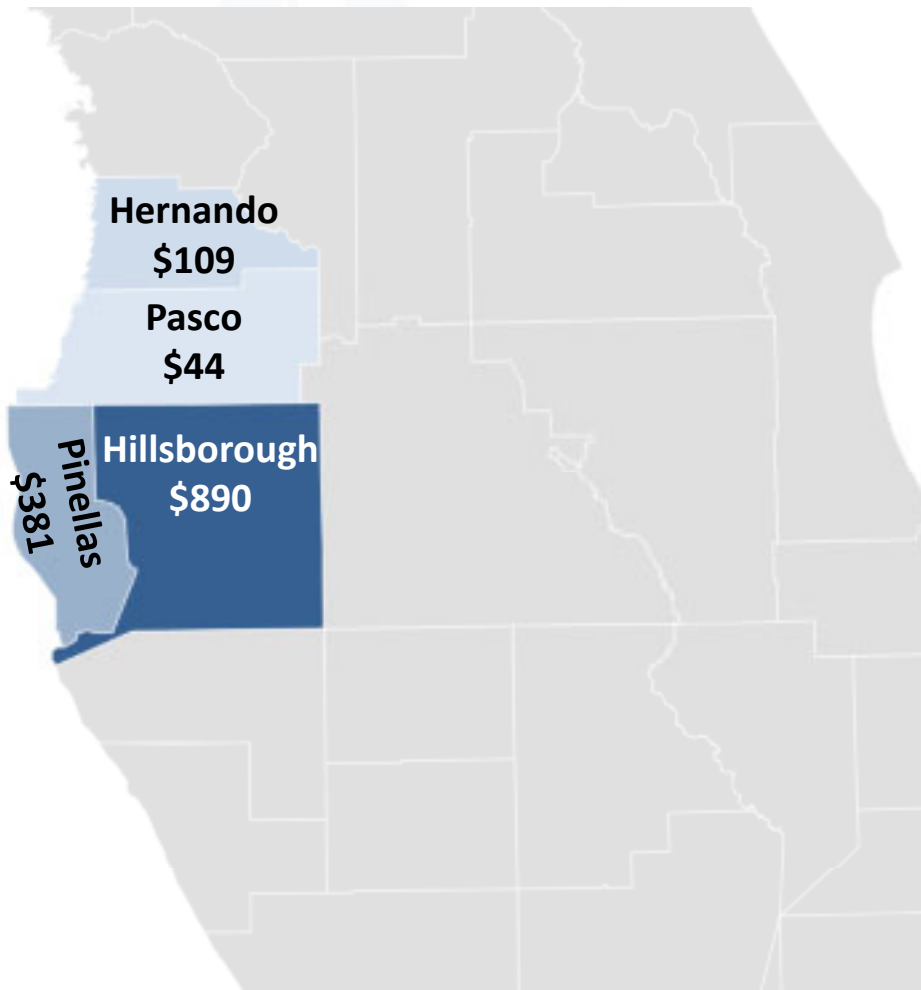
**13% of Florida's \$51.6 Billion
Exports* go to Canada**

* Source: Enterprise Florida

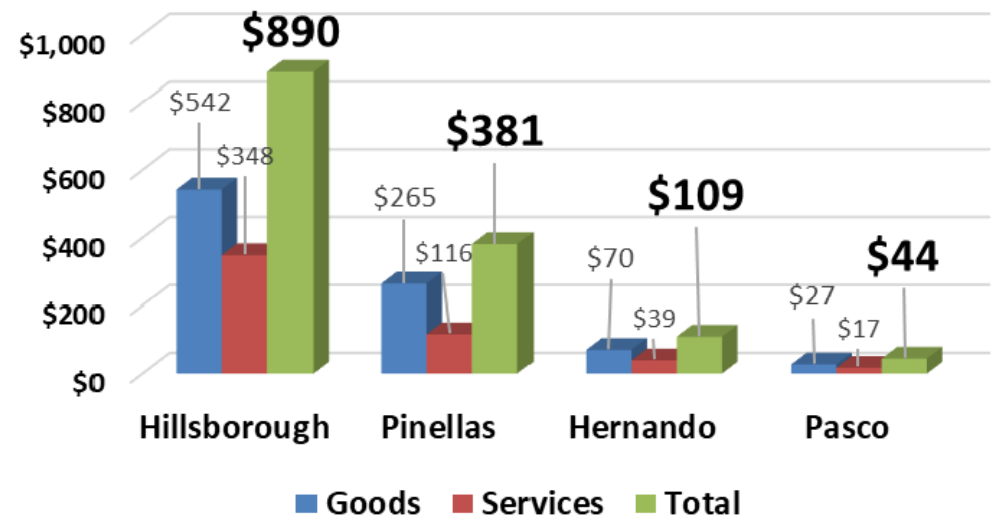


Exports to Canada Total **\$1.42 Billion**

Total Exports (\$M)



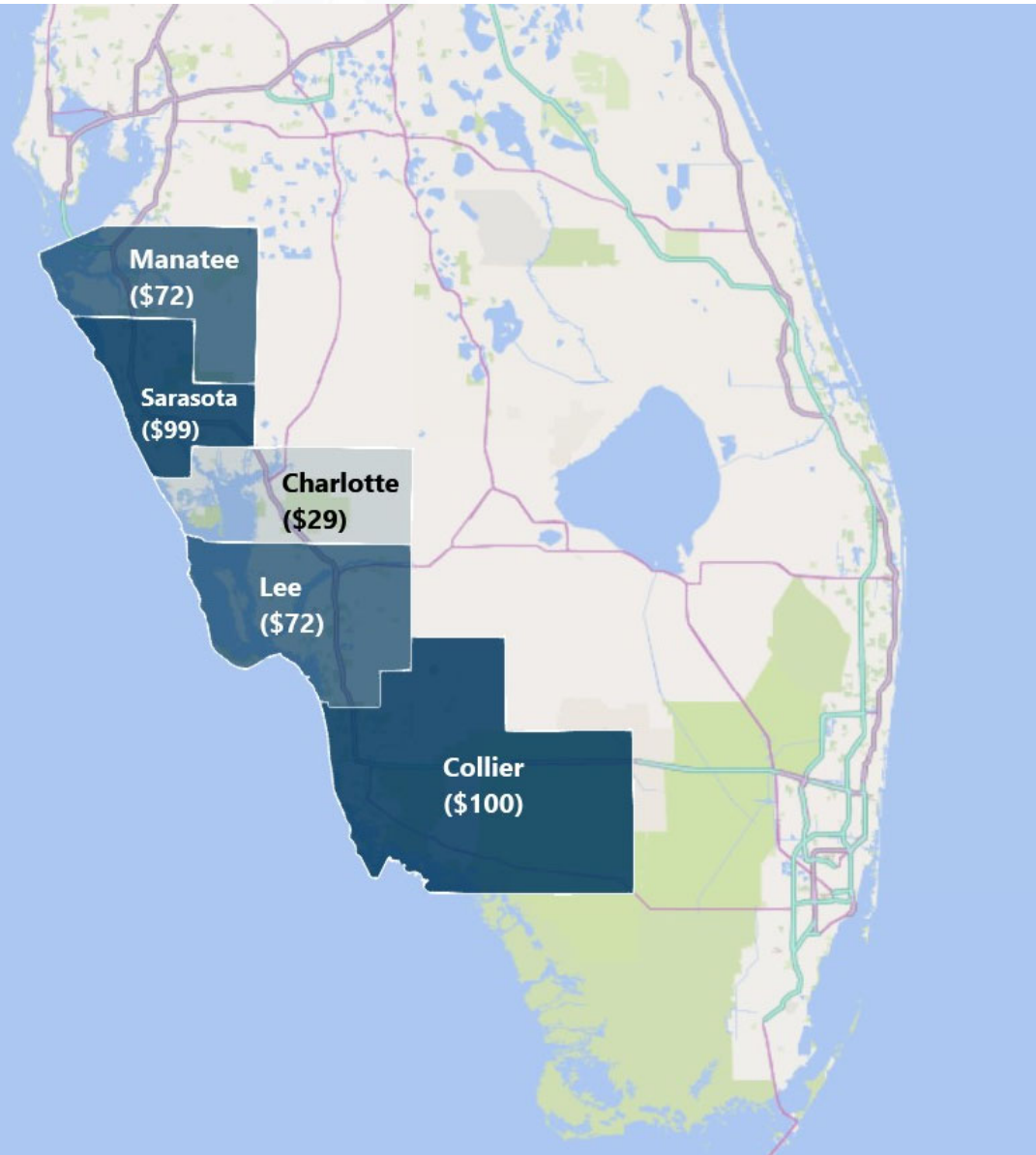
Tampa Area Exports To Canada By County (\$M)



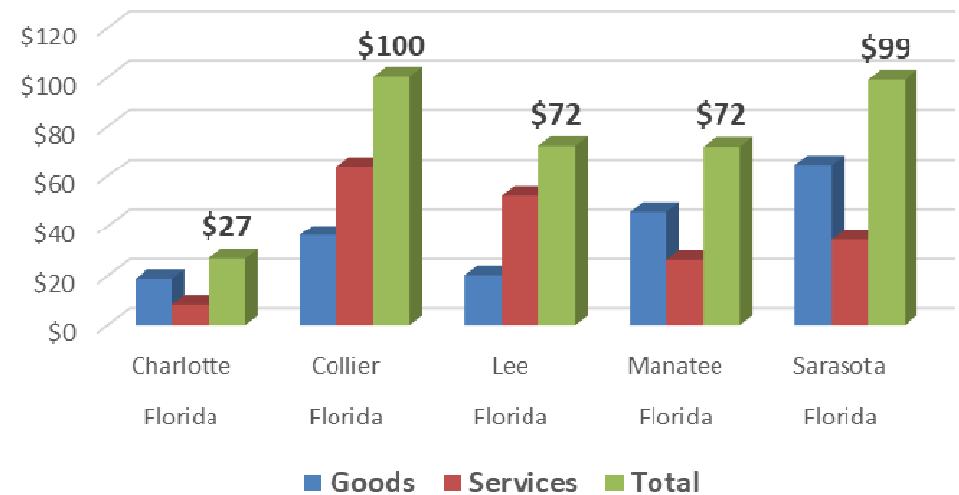
25% of Tampa MSA's \$5.7 Billion Exports* go to Canada

** Source: Enterprise Florida*

Exports to Canada Total **\$371 Million**



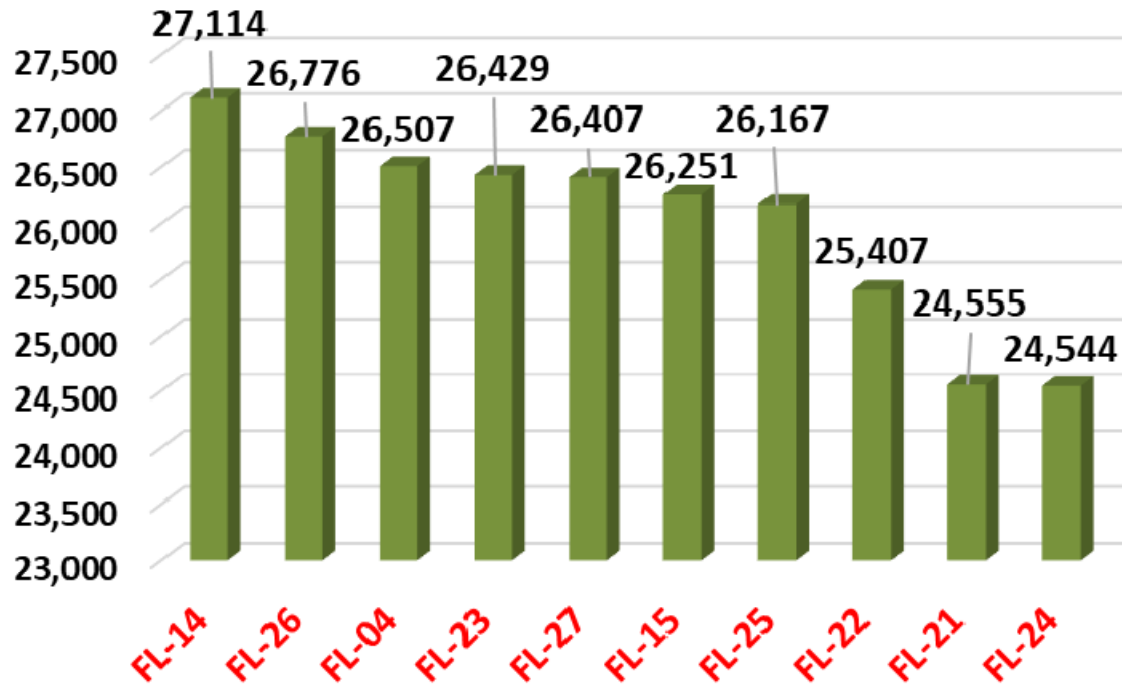
Southwest Florida Exports to Canada by County



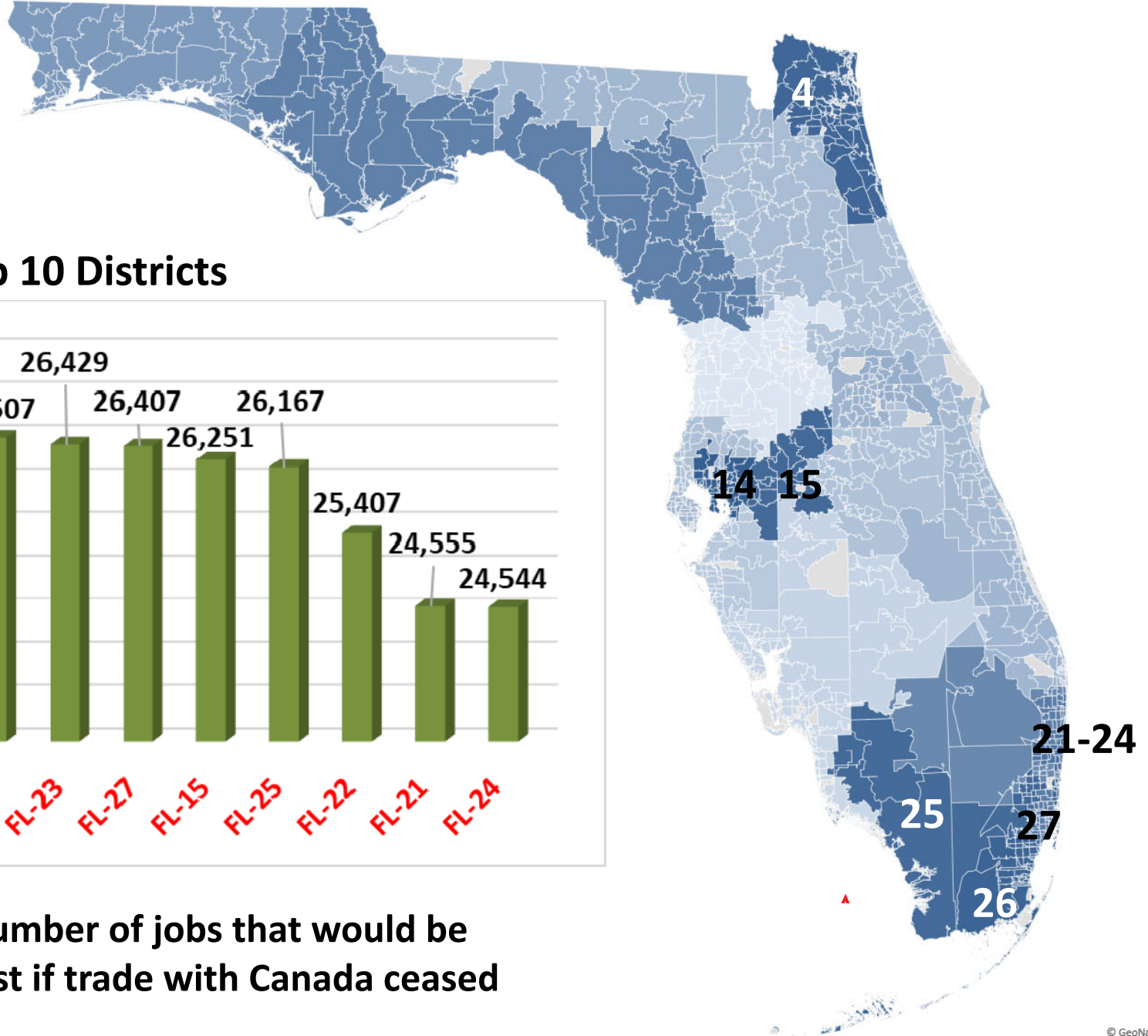
* Source: Enterprise Florida

588,685 Jobs Linked to Trade With Canada*

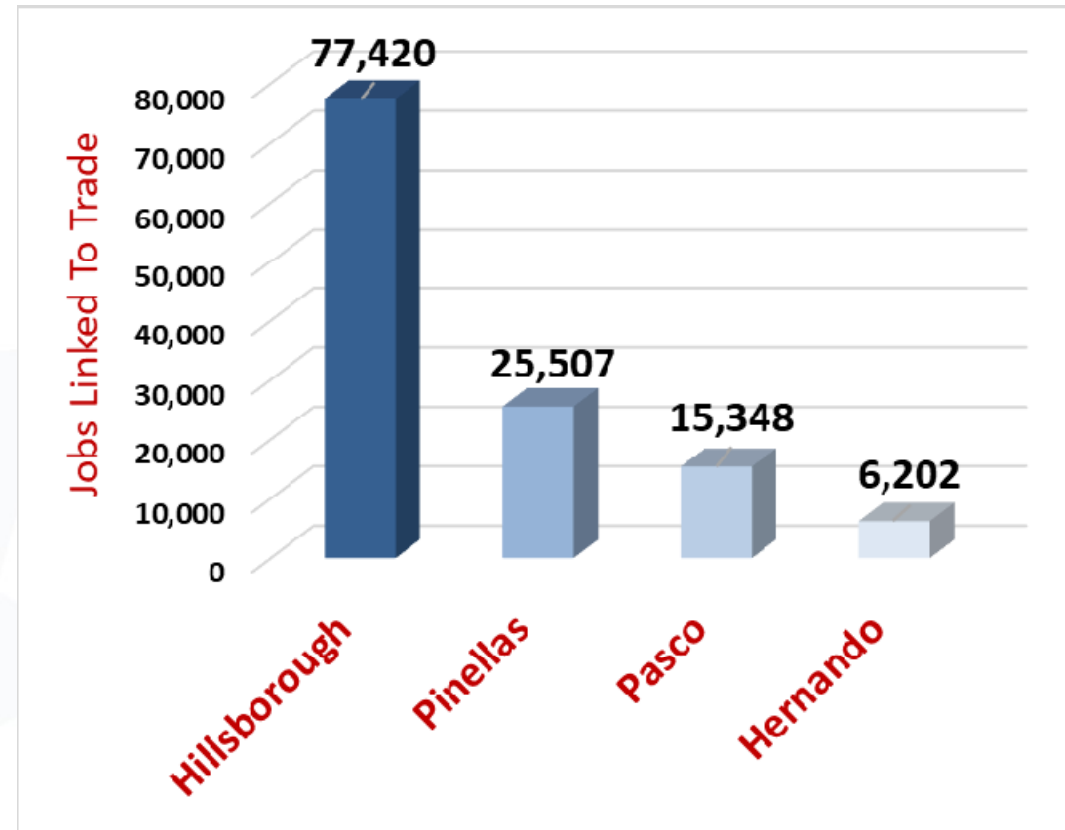
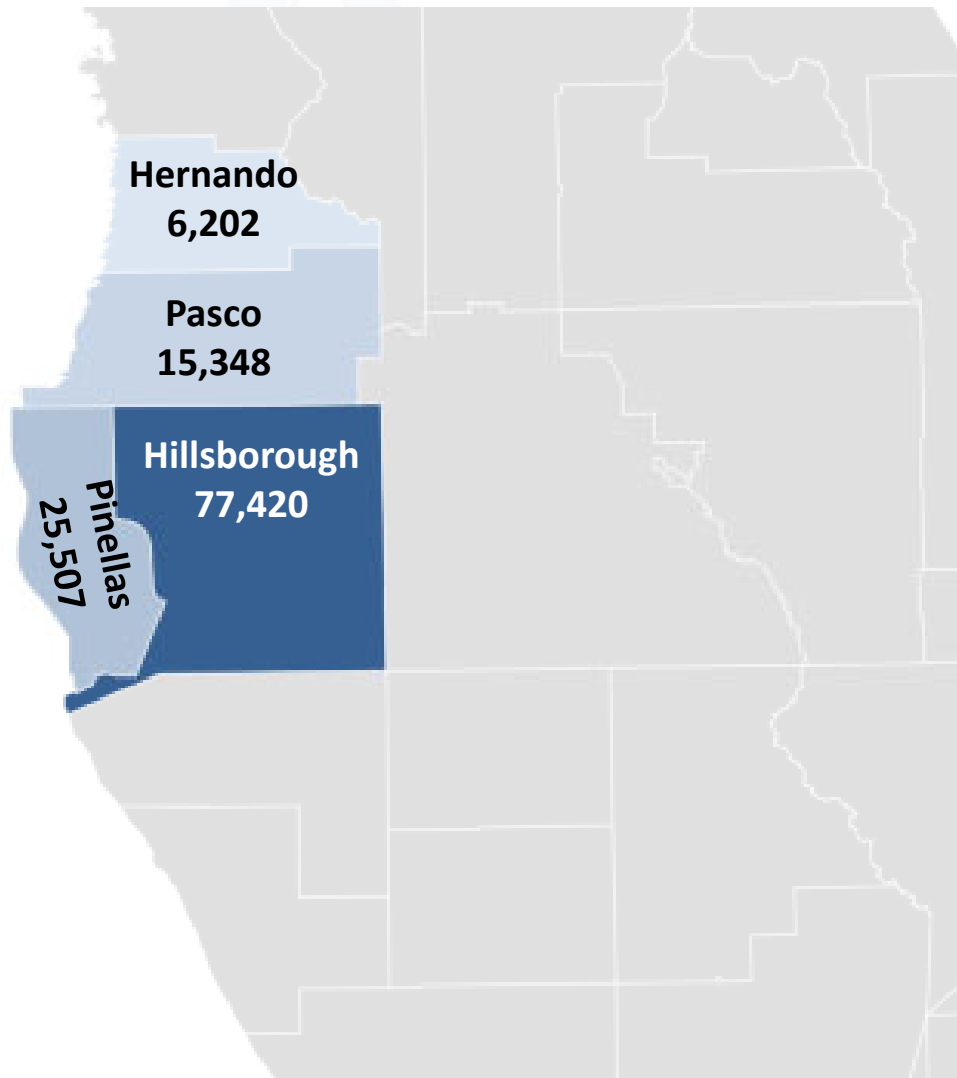
Top 10 Districts



* Number of jobs that would be lost if trade with Canada ceased

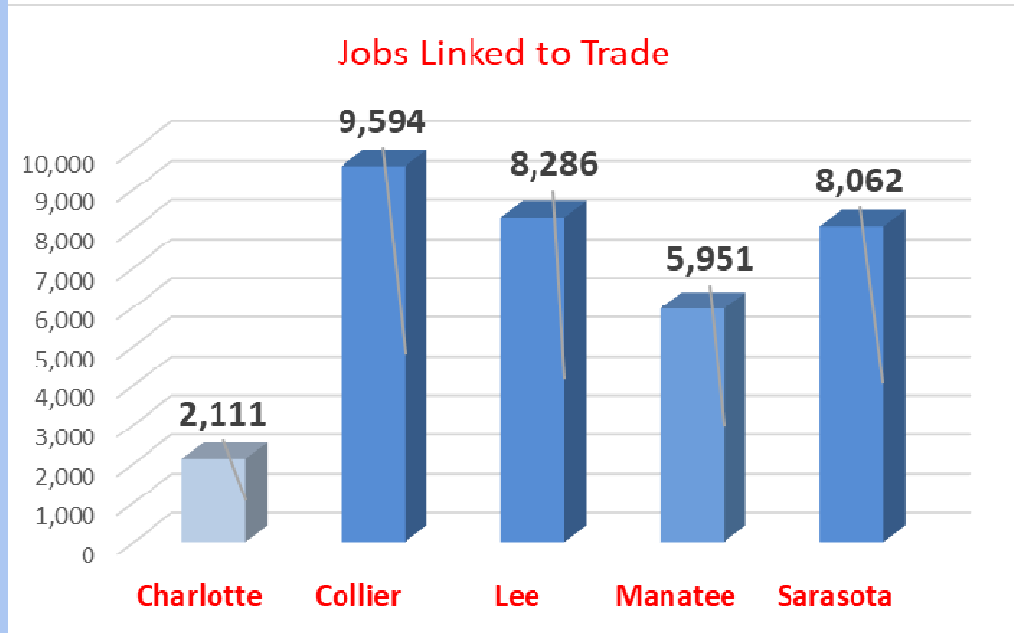
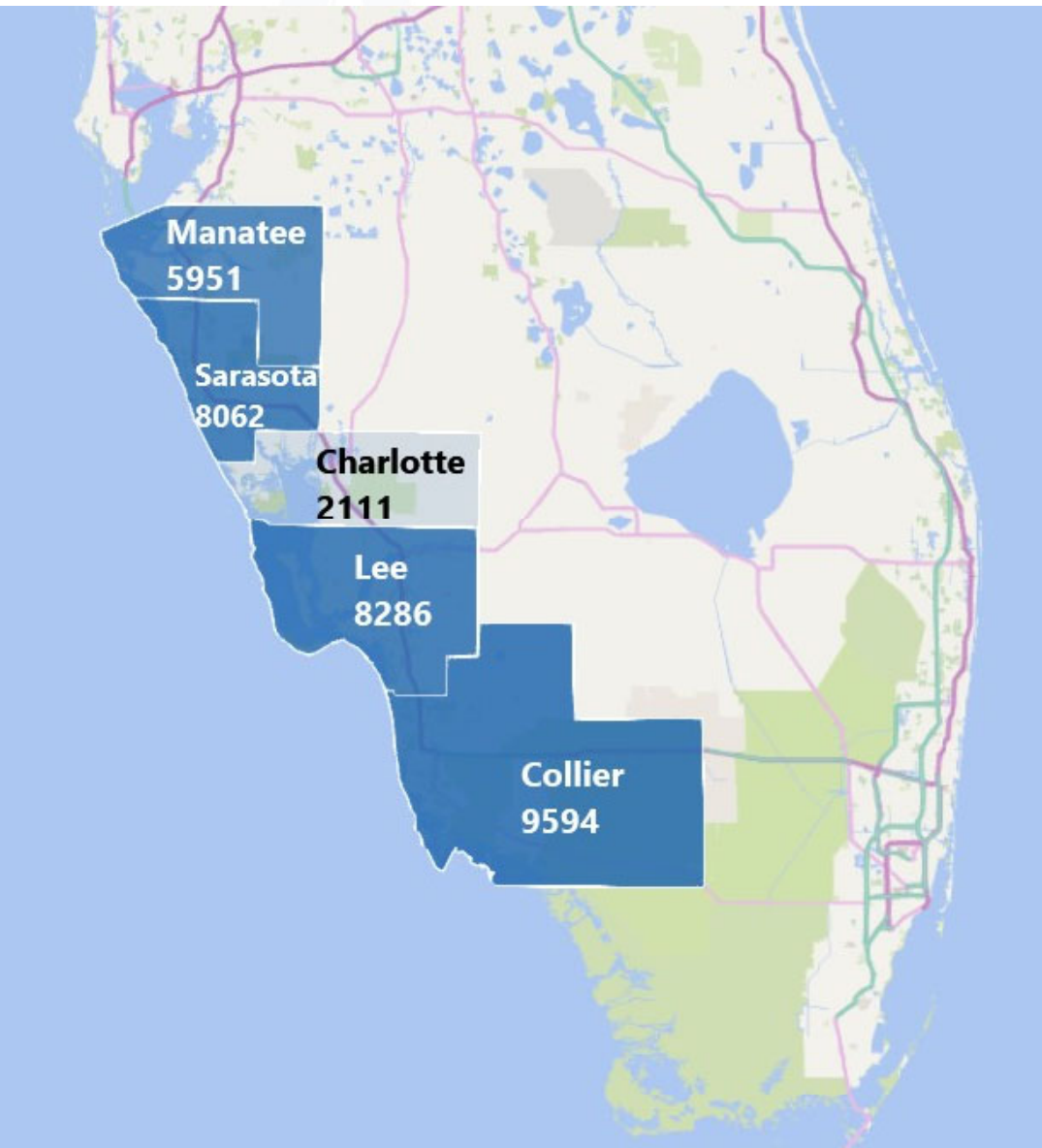


124,478 Jobs Linked to Trade With Canada*



* Number of jobs that would be lost if trade with Canada ceased

33,944 Jobs Linked to Trade With Canada*



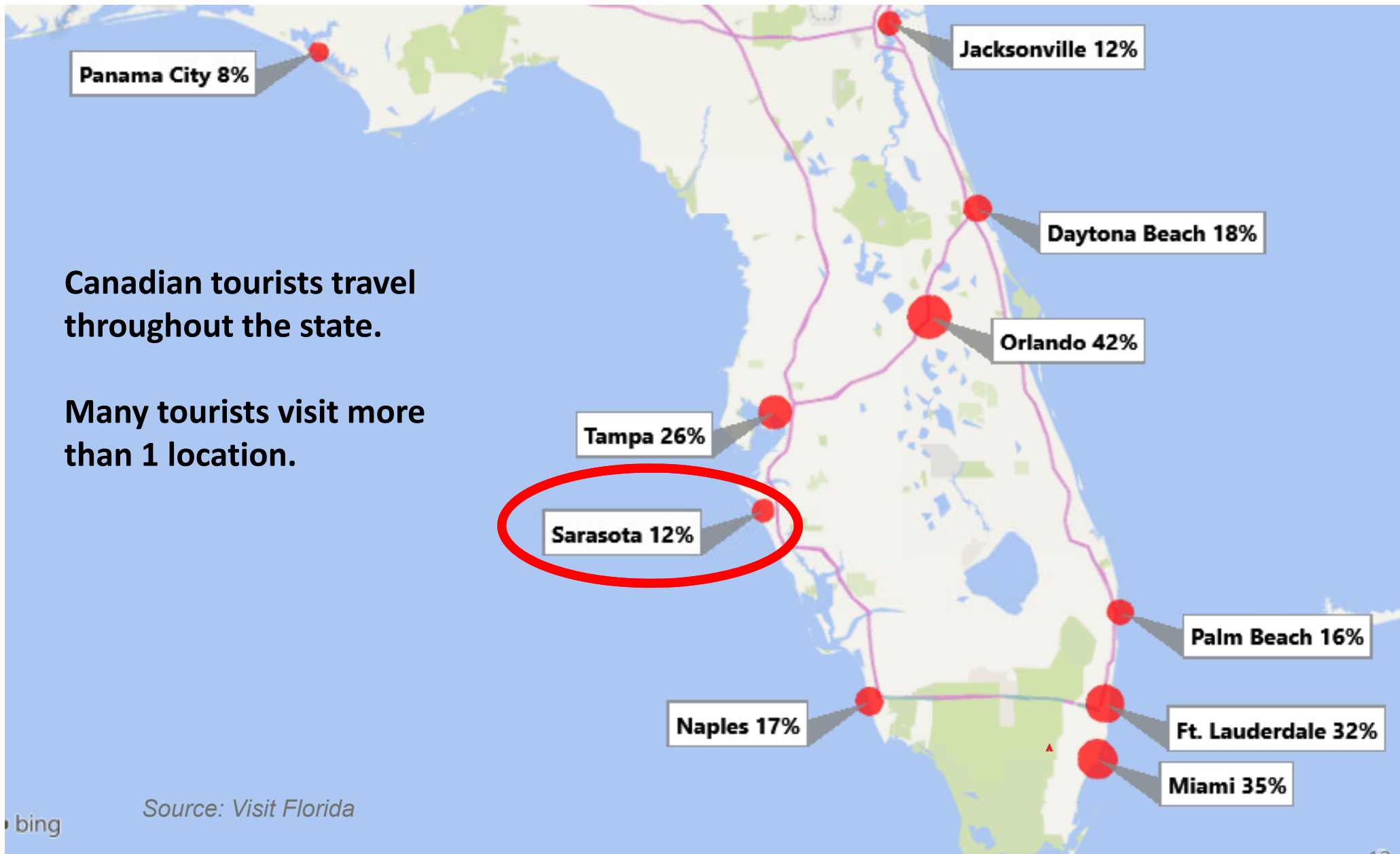
* Number of jobs that could be lost if trade with Canada ceased

A Top Destination For Canadian Tourism

In 2018, 3.5 million Canadians visited Florida

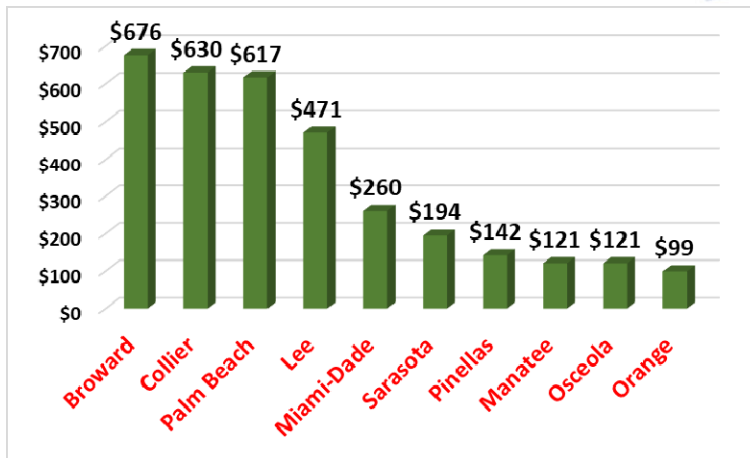
Canadian tourists travel throughout the state.

Many tourists visit more than 1 location.



\$3.8 Billion Real Estate Purchased By Canadians*

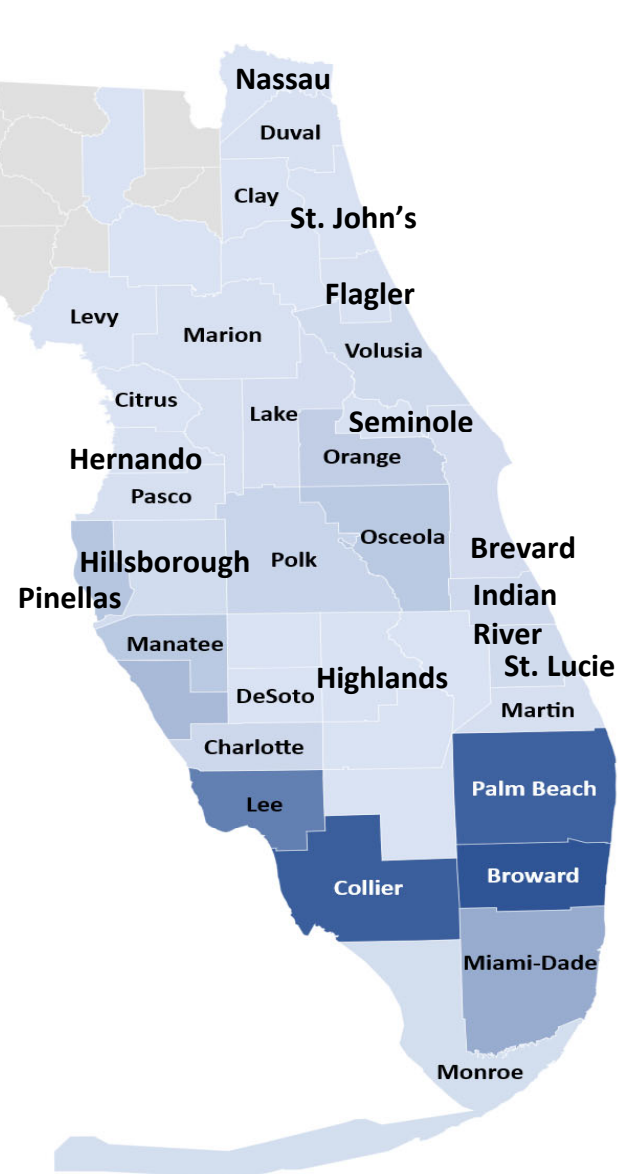
By County (\$Millions)



Canada's real estate portfolio in Florida totals **US\$53 billion**.

Canadians contribute over **US\$500 million** in property taxes annually.

* Does not include real estate purchased thru LLCs registered in Florida



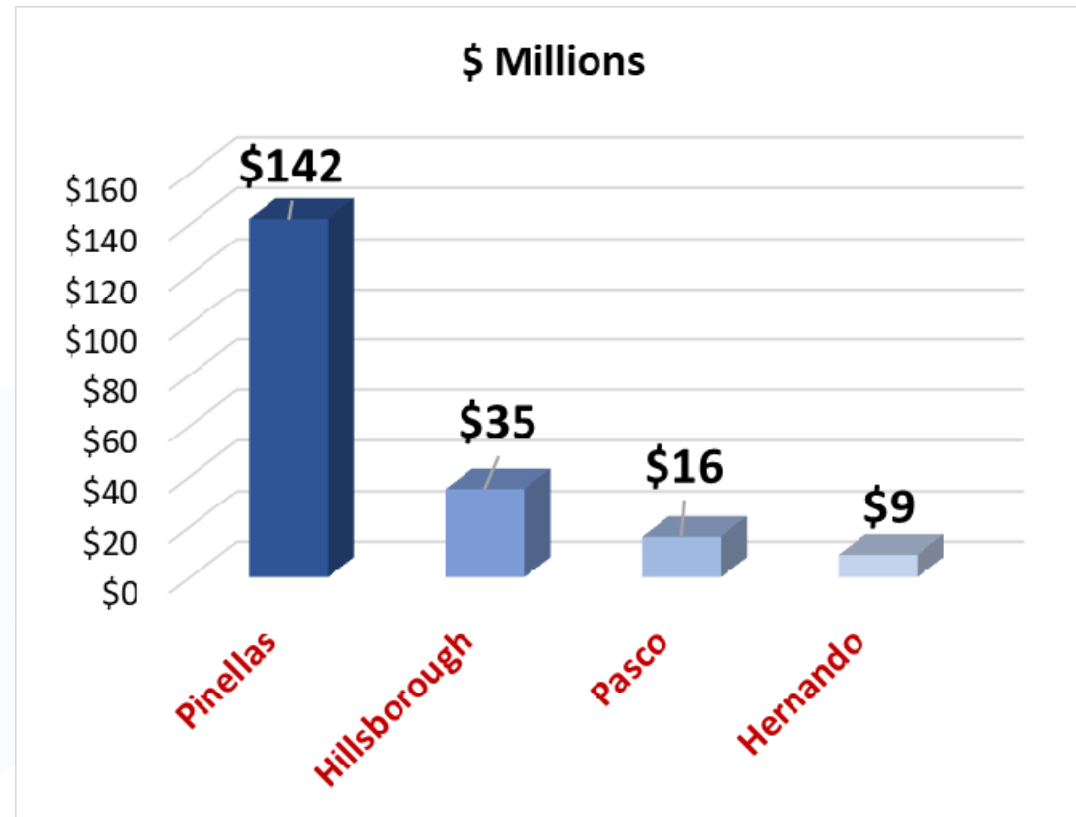
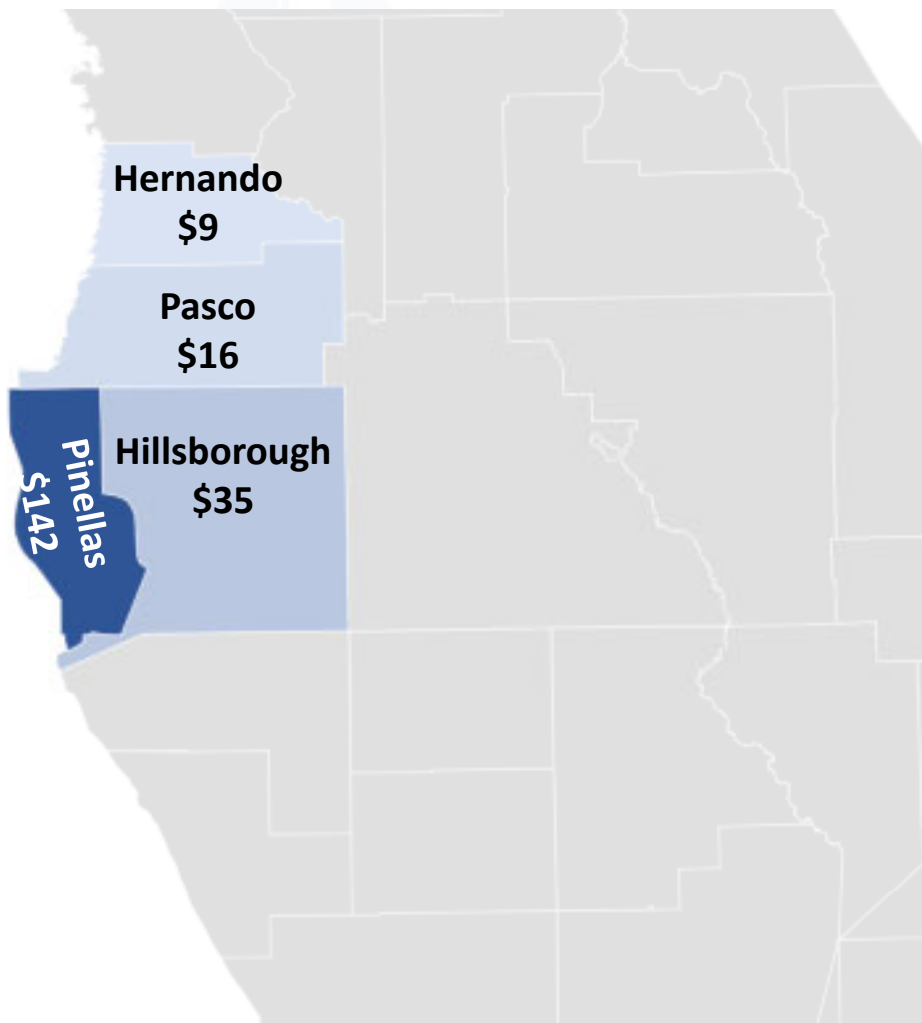
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Source: Florida Realtors Association



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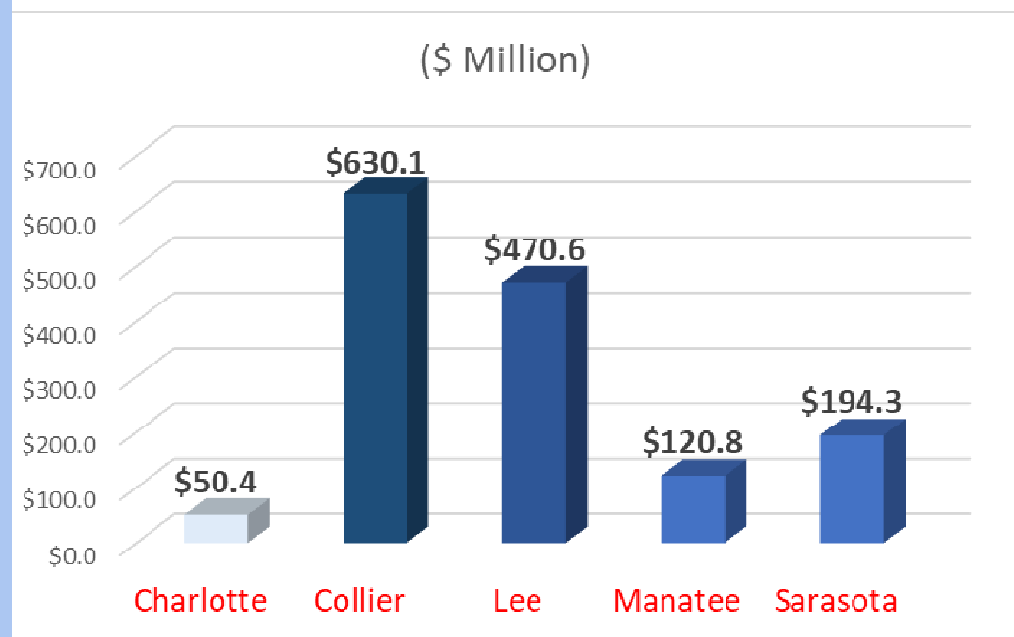
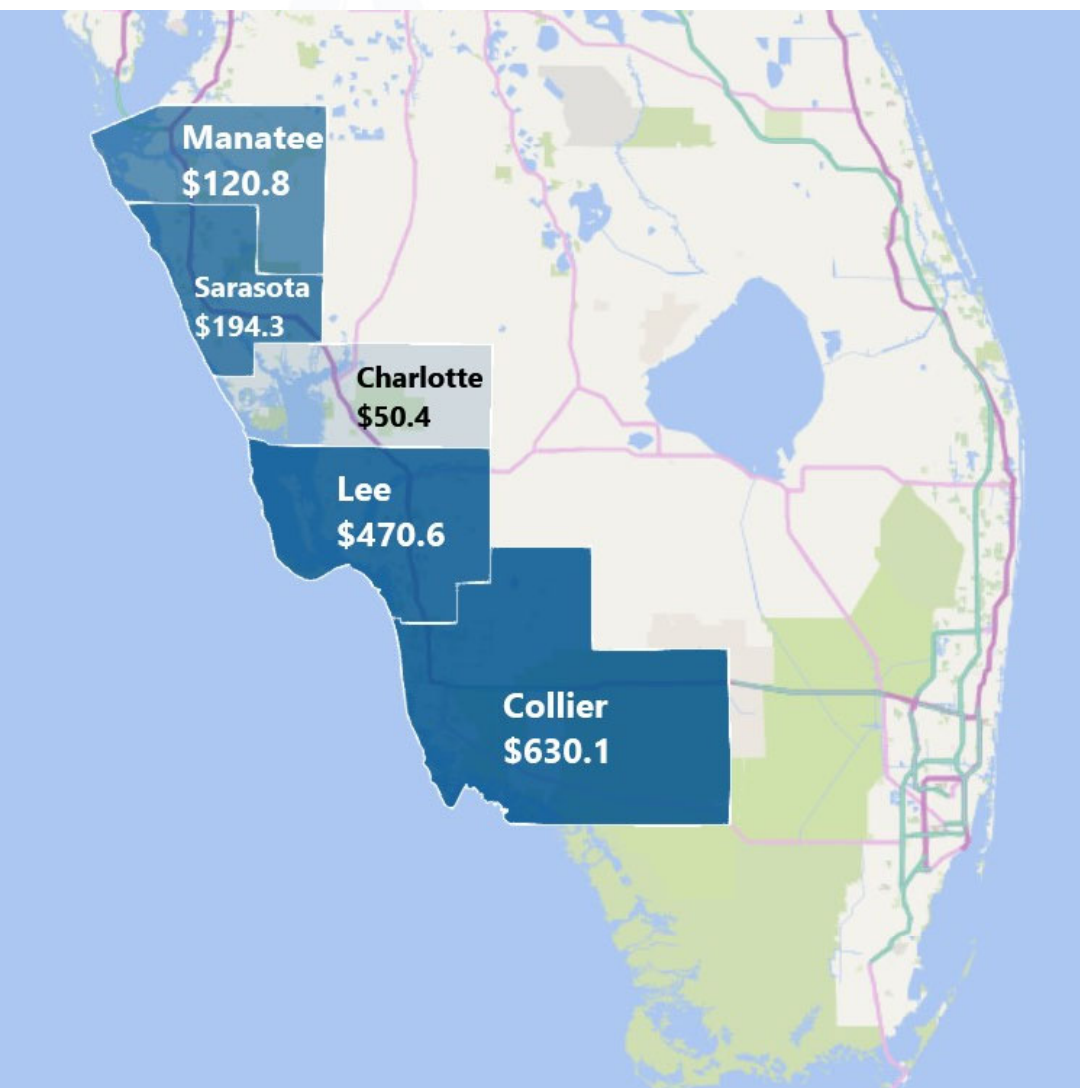
\$202 Million Real Estate Purchased By Canadians*



*** Does not include real estate purchased thru LLCs registered in Florida**

Source: Florida Realtors Association

\$1.4 Billion Real Estate Purchased By Canadians*

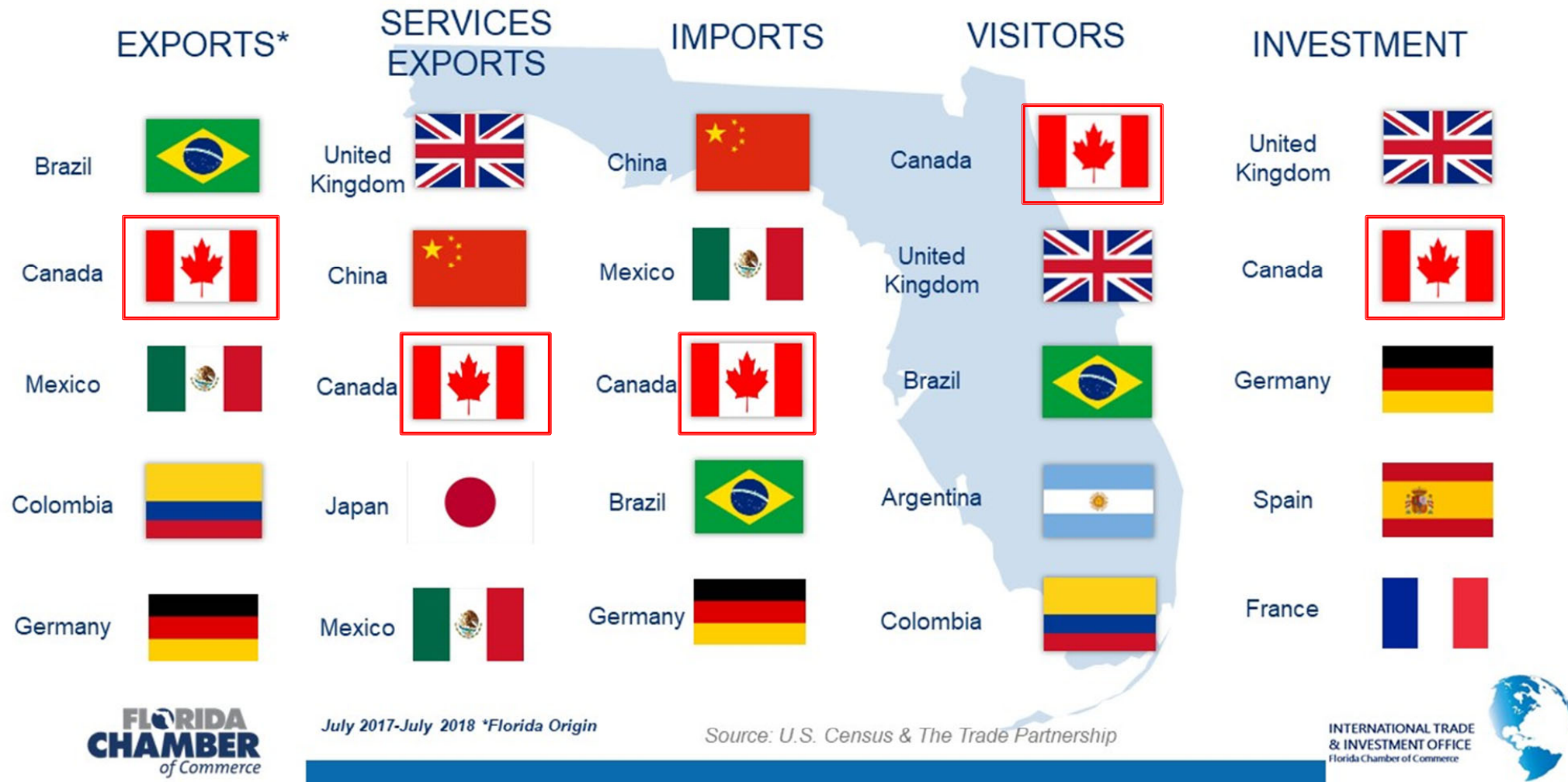


*** Does not include real estate purchased thru LLCs registered in Florida**

Source: Florida Realtors Association

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Florida's Top Global Partners



The US exports more goods to Canada than China, the UK and Japan combined!

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232 Steel and Aluminum Tariffs

HOW CANADIAN STEEL HELPS KEEP THE U.S. SAFE

CANADA IS A TRUSTED ALLY THAT HELPS ACHIEVE U.S. NATIONAL SECURITY OBJECTIVES

CANADA - U.S. DEFENSE COOPERATION ALLOWS BOTH COUNTRIES TO COMBINE THEIR PRODUCTION AND RESOURCES FOR THE BEST RESULTS

THE INTEGRATED DEFENSE ALLIANCE ENSURES SECURITY OF SUPPLY, INTEROPERABILITY AND A SURGE CAPACITY OF PRODUCTION

THE BILATERAL DEFENSE AND TRADE RELATIONSHIP WITH CANADA IS CHARACTERIZED BY UNPARALLELED COOPERATION BETWEEN RESPECTIVE MILITARIES AND DEFENSE INDUSTRIES



CANADIAN AND AMERICAN STEEL PRODUCTION IS COMPLEMENTARY AND PROVIDES MANUFACTURERS WITH THE STEEL GRADES AND INPUTS THEY NEED

CANADA - U.S. STEEL TRADE AMOUNTED TO OVER \$12 BILLION IN 2017, AND THE U.S. HAD A \$2 BILLION SURPLUS WITH CANADA.



CANADA - U.S. COMBINED STEEL CAPACITY ALLOWS THE U.S. TO MEET ITS MILITARY REQUIREMENTS

CANADA IS A STABLE AND RELIABLE SOURCE OF STEEL, IN CLOSE PROXIMITY TO THE AMERICAN MARKET



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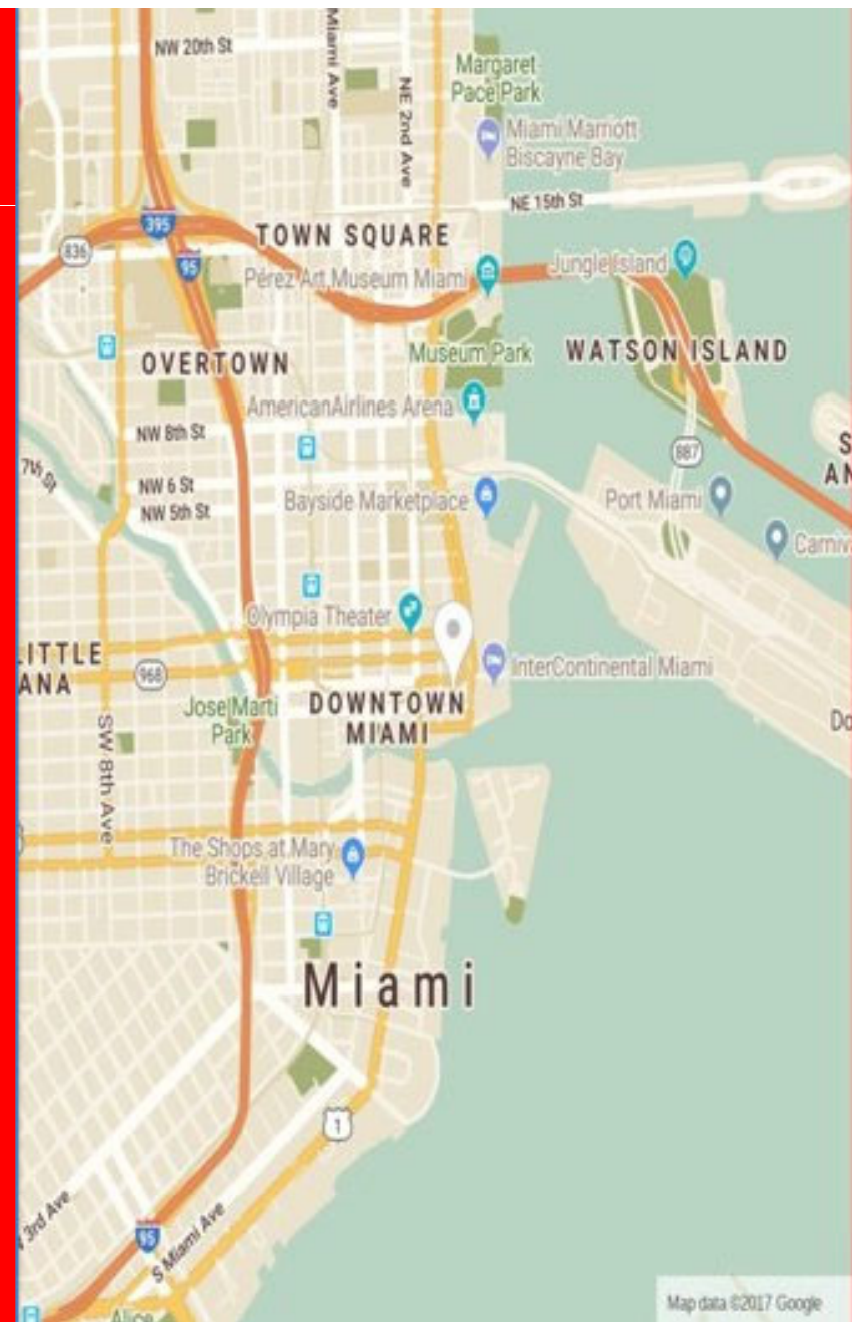
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